

A close-up photograph of a brown horse's head, looking slightly to the right. The horse is in a stable stall, with a white metal railing visible at the bottom. The background is a wooden wall.

Equine Dentistry ***Without Drama***[™]

*Dispelling the MYTHS
and explaining the TRUTH*

Geoff Tucker, DVM

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Hi! My name is Geoff Tucker, DVM but everyone who knows me calls me “Doc T”

You don't know me and you might be suspicious of listening to a stranger tell you about something so important as caring for your horse. I wouldn't blame you. It seems like if someone wears a cowboy hat they are anointed with horsemanship powers just like a fancy pick up truck makes someone a good farrier. Or (should I dare say this....) with the letters DVM after their name, the person suddenly becomes a good horse vet.

In a world where so many people are shouting out their credentials and tearing apart everyone else to increase their own significance in your life, it is easy to become jaded. Honestly, it makes me sick. In the field of equine dentistry, discovering who is right and who is wrong is at such a high pitch now that I need to speak out and do two things:

1. I want to set the record straight about equine dentistry with all horse, ass, and mule owners in the world.
2. I want to create a place where someone good with horsemanship skills can start a business and, through training and using a proven turnkey business model, get out of the drudgery of their lives and start a path to not only help the animals they love, but help to preserve a style of dentistry in horses that more and more horse owners are demanding.

Before attending the Horsemanship Dentistry School I had been a client of Dr. Tucker and Melissa for about six years. I was impressed by the communication with the horses that horsemanship dentistry is based upon. I was immediately interested when I found out about the Horsemanship Dentistry School. The coursework and practical training week by far exceeded my expectations. Dr. Tucker and Melissa are excellent teachers and mentors because they are knowledgeable and passionate. I would highly recommend this program to anyone seeking to become educated in floating horses using horsemanship and leadership skills.

Chloe Hatch



All roads lead to Rome

This expression comes from the ancient architects of Italy when they built the road system they are famous for. They made every road in the country lead towards their capital city of Rome. The model is used today in many of our states and countries throughout the world. This is a great analogy of what we have done in the way equine dentistry is performed today and I would like to take a moment to explain.

The purpose of floating teeth in horses is to address every sharp point of every tooth and remove these pain causing sharp edges to provide comfort to the horse. This allows the horse to chew comfortably with unrestricted movement of the jaw and tongue. This leads to longevity of the teeth into their 30's, removal of oral disease, and a good response to the bit. This is what we all want for our horses and for the analogy, we could call this "Rome."

How equine dentists achieve this goal is for this analogy, the roads that lead to Rome.

This seems simple enough. In general, there are 3 types of roads each with a purpose for us to travel on. The expressways are fast and direct but can often get blocked. The scenic ways are filled with back roads that are taken for fun with no real purpose other than to get out and enjoy the scenery. Finally, there are the routes taken by seasoned travelers familiar with the local area that cut around the path the others take. It is usually less crowded but it

requires more work than just hoping on the expressway and it always gets you to where you are headed without getting lost or blocked.

In equine dentistry, the end result of the floating process should be comfort with the removal of pain in the mouth of the horse. Let's call this result the destination of "Rome." How equine dentists achieve this end result, or the route we take to get to this end goal, is equivalent to the roads that lead to Rome. There are three basic routes that equine dentists use to achieve the goal of removing pain causing sharp edges in the mouth.

First there is the expressway where dentists automatically drug the horse, immobilize the animal in stocks, use a mouth jack, and use power dentistry equipment to file away the sharp edges. This process is fast, direct, and easy just like getting on the interstate. And just like driving on the interstate, these dentists usually get to their destination with little effort and great speed.

Second, there is the scenic route where dentists without training meander along and eventually get lost while appearing to get somewhere. These dentists often miss some of the sharp points and the horse remains in pain after being floated. Many horse owners love these dentists because they are fun to be with and enjoy the ride, yet the true destination of removing all of the pain causing sharp points is never achieved.

Third is the route that local, experienced people know of that gets around traffic. By using a system of learned local routes that on the surface looks not as easy as the expressway, it gets you to the end result with a much better experience of enjoying the ride and with less traffic. These dentists get to the destination of removing all the pain causing sharp points without the drama of drugging and immobilizing the horse. It is not as easy, but it is effective and is enjoyed by the horse and their owner. It is a rewarding experience for the dentist as the un-drugged horses are able to thank the dentist for removing their pain and treating them with respect as a living, breathing being.

This third route of experience and knowledge is exactly how we perform equine dentistry in horses and we call it Horsemanship Dentistry™. We use a system that allows us to perform dentistry on almost every horse we see without drugs, restraint or specialized power equipment.

However, there is a problem with the analogy of equine dentistry to the expression that all roads lead to Rome. Imagine for a moment that each "Rome" was a different place! This is exactly what is happening in equine dentistry. No one can agree on what exactly is the end result of dentistry in horses. Equine dentistry is an art form, not a technology like changing the oil in your car. Let me explain.

If I said I like music, you might say that you like music too. After talking for a bit, our taste in music could either be the same or it could be polar opposites like opera and country twang. The term “equine dentistry” is like the word “music” in this example. Everyone has their opinion to what equine dentistry means to them and how to achieve it.

Here is another example. If you change the oil in your car where you live or in a place on the other side of the country, the end result is the same. 5 quarts of 10W-40 added to the engine after the old oil was drained away and the plug in the oil pan tightened to a certain degree of pressure. It is a mechanical event. However, equine dentistry is NOT a mechanical event. In fact, because it is an art form we could say that no two equine dentists are alike.

In equine dentistry, one dentist can develop a route to get to a town that is completely different from another dentist’s vision. All roads are different and all lead to a different town. Is one more correct than the other? In most measures, they are similar because the painful sharp edges are removed to some degree.

In the Horsemanship Dentistry™ system the route we take is always in the best interest of the horse and the destination is always removing all of the pain causing sharp points. It is our bottom line in equine dentistry and because it is a system that is teachable, it creates a reproducible result in uniquely different people.

Our “Rome” is to remove all sharp edges from the mouth of the horse to allow pain free movement of the jaw and tongue. Our route is based on allowing the horse to become a willing partner of the process. Every horseman can learn it.

✓ If you want to start a rewarding career with horses where even if there is extra effort, you always want to do what is best for the horse, then keep reading.

✓ If you want to start a career with horses because you want to bring to them relief from pain and allow comfort in chewing or with a bit, then keep reading.

✓ If you want to learn how to work with horses allowing them to become willing partners in the process using skills rather than drugs and equipment, then keep reading.

✓ If you are already working as a professional with horses and you want to add value using horsemanship in your career or you want to add this style of dentistry to your practice, then keep reading.

Thanks for getting this booklet. Obviously you want to know more about why Horsemanship Dentistry™ is a great career choice for you in the world of horses, but I want you to wait just a minute before I get into that. You don’t know me and, like a horse seeing a stranger walk up to him, you are probably alert to what bad things could happen. So let me take a moment to introduce myself and my team and explain my agenda. After all, we ALL have an agenda

when we try to catch the horse out in the large field, hiding the halter and lead behind our backs. This booklet just may be the way to get you away from the flies in the field that are constantly bothering you and into a better place.

The team behind Doc T:

- **Kathy** - my wife, business partner, designer of beauty and identity for the business, phone answerer, social media and email reader, and glue to keep it together.
- **Melissa** - equine dentist, school instructor, scheduler, client retention specialist, computer records software developer and business partner.
- **Matt** - my son, amazing content producer, and social media genius and marketing guru.

Our mission:

To produce an outstanding business proposal for you to step into a career with horses performing a specialized form of equine dentistry we call **Horsemanship Dentistry™**. This consists of not only training in this style of dentistry using horsemanship skills to connect with horses rather than drugs and devices, but also providing the tools and networking needed to become successful in a business with little to no business experience - and even set up vets and equine dentists to offer Horsemanship Dentistry™ in their established practices.

*Thank you for give us the great tool of online learning.
So excited to continue learning and working to help horses....
Sincerely Wendy Curry*

Who is Doc T?

In a nutshell, I am a horseman who became a veterinarian in 1984, learned equine dentistry in 1983 and have performed dentistry on tens of thousands of horses all over the United States. Here is the longer version.

I started working full time on a Thoroughbred breeding and training farm in 1973. We had 7 stallions, up to 300 brood mares during breeding season, and dozens of horses from yearlings upwards in training for racing. By 1977 I had become the assistant farm manager being groomed for the manager's position. However, a young lady named Kathy came along and disrupted my path with the thought that I could return to college and become a veterinarian. I believed her and married her that year. In 1980 I graduated from Cornell and in 1984 I graduated from Cornell's vet school and started the Finger Lakes Equine Practice in Freeville, NY.

In May 1983 when I was a year away from becoming a vet, my mentor and Cornell veterinary school professor, Dr Jack Lowe, took me personally out to the barn at Cornell's Equine Research Park and showed me how to place my hand inside a horse's mouth without the use of any equipment. I was amazed that I could do this



and more amazed with what I felt in the way of sharp teeth and cheek ulcers from the sharp teeth. He then showed me how to insert files into the mouth and rasp away the sharp edges. Feeling the mouth again I discovered the now smooth edges. More importantly, I noticed that the horse was relaxed and grateful that the sharp edges were no longer bothering her.

At that moment I was hooked. I started to float any horse I could find and soon had developed a small practice before I had even graduated a year later. I became known as the vet who liked to float horses and this is why I was invited onto the New York State Equine Practice Committee in 1996. The legality of horse dentistry was discussed then and the result of this was: 1) the vets didn't care who did the teeth because they were too busy doing other vet stuff with horses, 2) we were too busy to try to change the laws, and 3) I decided to limit my practice to equine dentistry.

The school taught me how to meld what I'm already doing with holistic techniques such as bodywork, chiropractic and acupuncture with dentistry that is also holistic in addressing the horse's mind, body and emotions. Though it is definitely hard work it is also fun and rewarding and a natural fit into what I was already offering on the holistic front. Though I had been using sedation dentistry, power tools and hydraulic ergonomic portable stocks it has been a smooth transition to the horsemanship style dentistry thanks to the teaching, guidance and encouragement that Dr. Tucker has provided.

Well I have definitely benefited from your experience, teaching ability and encouragement/mentoring.

I now number Dr. Tucker amongst my mentors that have taught and changed me for the better. I am forever grateful for his courage to step out and challenge the status quo with truth and integrity.

Debra Tibbitts, DVM

It was also why I decided to show veterinarians back in 1998 how important dentistry was to horses and their well being.

My wife and I decided to move to Florida then and I commuted up and down the east coast of the U.S. mostly working in New York and Florida at the race tracks. Soon my practice expanded to the farms and the show world. From Kentucky Derby winners to back yard ponies to working draft horses and Olympic dressage horses, I have floated them all. Tens of thousands of horses since 1983 all over the United States.

However, there is a HUGE DIFFERENCE between the way I float horses and the way others float them that I want to discuss in the next section. Before I do this, I want to tell you more about my team.

You already know my wife Kathy. She is the energy behind what I do every day. In addition, she is the look and feel behind our logo, branding, newsletters, websites, and anything that makes us look good. If I look good, it is because of Kathy. She is also why I am passionate about horses and my style of dentistry because she has helped me express it and live it.

In 2009, Melissa Buday joined the practice to learn my style of equine dentistry. She just floated her 11,000th horse this week and is the most competent equine dentist I have ever known. More importantly, her horsemanship skills are natural and second nature allowing her to work with almost any horse no matter what size and what fear they come with. She is certified at Level 4 in Horsemanship Dentistry™ (highest level) and lead instructor at The Horsemanship Dentistry School™.

In 2014 my son Matt joined the business and is now in charge of marketing. He has a gift with writing words and also enjoys social media. Through his marketing efforts, the message of doing the right thing for horses is getting out there. Eventually the movement we are starting, and that hopefully you will become a part of, will be heard in every part of the world thanks to him.

That's enough about us. If you want to learn more about my life you can visit TheEquinePractice.com/books and get my autobiography called "Since The Days Of The Romans - my journey of discovering a life with horses." Hopefully, this booklet will become part of your story of how you discovered your life with horses.



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What is Equine Dentistry?

This term has been around for generations but recently people are trying to make it something else by calling it something different. But in reality, it is only about removing the pain within the mouth of the horse caused by the development of razor sharp edges on their teeth that dig into their cheeks and tongue. I have coined the expression, “If the horse is chewing, the teeth need doing.”

Basically, the horse is a continuous eater chewing on average 25,000 times a day. Multiplying by the number of days, that’s 750,000 times a month, 4,500,000 chews in 6 months, and 9,000,000 chews in a year. Because of this, horses developed teeth that continually erupt throughout life just like the lead in a mechanical pencil, when worn down, is replaced by clicking out reserve lead. This unique way of making sure a horse has teeth for his whole life is also the reason for us filing smooth the sharp edges, just like you turn the pencil to wear down the sharp edge that develops while writing.

Rarely do the sharp edges cause a horse to stop eating, but what it does do is alter the way they chew. Think of your life with a pebble in one of your shoes. As you walk trying to avoid the pain of the pebble, your altered gait will eventually take a toll on your skeleton and muscles soon making you crooked and possibly lame. A sharp edge can alter the tongue’s movement within the mouth into an asymmetric movement that wears down the front

nipper teeth into anything but a straight row of teeth. Over time, an altered chewing pattern and tongue movement avoiding pain can result in diseased teeth and premature loss of teeth.

Add to this discussion the placing of a space occupying mass within the mouth (a bit) and strapping the mouth shut (a nose band) and now the sharp teeth are forced into the cheeks and tongue. This causes unwanted behavior when riding the horse. Smoothing out these edges returns the behavior to a willing one.

That's equine dentistry in a nutshell. Yes there are times for extractions and horse teeth constantly break and pieces need to be removed. But in my general practice of horses ranging in age from 2 years to 40 years, about 95% are just routine floating. More importantly, in horses floated every 6 months for 2 or more years any disease issues such as gum disease disappear with no other treatment, crooked teeth become aligned as if wearing braces, and loose teeth in old horses become firm. All by just removing oral pain and making the mouth comfortable for chewing and tongue movement. This is what we do every day and we want to share with you.

WHAT WE TEACH

- **The best way to perform dentistry with horses**
- **No medication in 90% of the horses.**
- **No immobilization of the head and mouth.**
- **The horse becomes a willing partner in the process.**
- **Hand floating techniques to reach every point of every tooth.**



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What is Horsemanship Dentistry™?

Horsemanship is a word that means “the art or practice of riding on horseback” in one dictionary. In another it is “the skill of handling and riding horses.” In another, it is “skill in, or the art of, riding, managing, or training horses.” Modifiers have been added to the word to describe a way that horsemanship is applied such as “Natural” or a clinician’s name. My wife decided to get the complete courses of 3 of the most popular clinicians to learn what they had to offer. After months of listening and actually attending an internationally recognized clinician, she realized that what we were taught back in 1973 at the Thoroughbred training facility was exactly what all the horsemanship courses teach today with the exception of one thing - who is it that needs the training - the horse or the trainer?

What every “new” horsemanship approach offers is something to do TO the horse. Move their feet, use this device, work in a round pen, feed rewards, add toys to the stall and so on. All were gimmicks to make THEM do something.

What we do with our horsemanship is to modify OUR behavior.

My definition of horsemanship is simple - it is leadership. Horsemanship Is Leadership™ is the movement I want to showcase because this approach is completely different from all others. To become an effective leader, you need to work on yourself! As I told the famous horseman clinician, I don't have 30 days or even 30 minutes to get a steel file inside a horse's mouth and file smooth sharp points causing pain. I have 30 seconds. I need to get in the stall and connect with every horse I meet and perform dentistry without forcing on him sedation or immobilization with equipment (changing the horse). I always work on myself and the relationship between me and the horse.

What an exciting challenge for every horseman to be able to connect with every horse they see. After all, isn't the connection why we work with horses? Yet everywhere I look I see horse owners and professionals not connect with their horses except through a treat or medication. At first I believed that they were all scared of horses. But as I gave it thought, I realized that no one has taught them good horsemanship skills. Leadership is absent in everything from families to drivers on the interstate. Leadership is often confused with philosophies such as democracies and dictatorships. Neither work in the horse world. Good leadership is all about empowering those around you to be better than they think they can be. It also requires the leader to listen and be willing themselves to do what they are asking the others to do.

Horses live in a herd with a hierarchal structure. One horse acquires the leadership role and the rest follow. People often forget that they are included in this hierarchy and if the human relinquishes the leadership position, a horse will take it. And not all horses are great leaders! In many situations, the human tries to gain or remain in control by becoming the dictator using force and threats. While discipline is required by leaders, it is not often used and is measured and comes from a much lower energy than discipline from anger and frustration. Some humans do the opposite through socialism leadership overusing rewards for a behavior change. Neither approach - domination or rewards - builds a relationship where the horse is empowered and respected. Food does not equal love. Dominance does not equal leadership.

What we use in Horsemanship Dentistry™ is a way of connecting using the principles learned from over 4 decades of working with horses and using them every day on thousands of horses a year. One of the main goals of training equine dentists is how to achieve this connection.

A benefit to this is a better relationship with the people you come into contact with. But honestly, if you are trying to become a leader and gain connection with a horse yet you can't with people, then this will either be a breakout moment in your life, or it will be a failure. It all depends on if you want to improve yourself. If you do, then you need to learn this style of Horsemanship Dentistry™ because it will affect every part of your life.



30 Seconds

A good horseman can connect with a horse in 30 seconds or less. As an equine dentist, we don't have 30 days or even 30 minutes to build a relationship to the point where we insert a metal file into the mouth and rasp the teeth. We have about 30 seconds.

How can it be done? Simply by understanding how your personality and the personalities of the horses can be matched. And simple it is! However, for most people who have difficulty in doing this with another human, doing it with a horse seems impossible. This is why most equine dentists today start off their relationship building by drugging the horse. It is their way of connecting in 30 seconds.

The unwillingness to make an effort to connect with a horse is what many horse professionals are doing today. Confusing leadership with the philosophy of dominating the horse or rewarding the horse for any behavior (good or bad, but usually bad) offends me and other horsemen. Horse owners are now recognizing the difference between good leaders and bad leaders and are seeking out equine dentists that use relationship building skills rather than automatically drugging every horse they work on. Because of this movement, there is now a need to teach the horsemanship form of equine dentistry. However, there has been no place to learn this until now.

The Horsemanship Dentistry School™ trains horsemen how to connect with a horse in 30 seconds and effectively address every tooth of the horse without medication in 93 out of 100 horses. The remaining 7% require medication for painful procedures and this is NOT just sedation but potent painkillers. This difference is taught in the training. What else is taught is how to connect and how to use techniques that addresses every edge of every tooth without immobilization with stocks, drugs, or a speculum. The results are not just happy horses and horse owners, not just correction of badly aligned teeth and oral gum disease, but the basis for a long career working with the horses that you love and building on the connections you make with them that makes us all so passionate to be with horses.

WHO WE TEACH

- **People who are horse professionals anywhere in the world.**
- **People who work on their own large herd to control costs.**
- **People who help local rescue shelters, therapy riding centers, and other non-profit organizations.**
- **People who serve areas of the world where dentistry is not available.**
- **People who help horses being used as beasts of burden in countries outside of the United States.**
- **People who want to be better horseman and learn a living while doing it.**
- **People who work with horses keeping in mind what is in the BEST INTEREST of the horse.**



Is Equine Dentistry Husbandry Or Strictly Veterinary Medicine?

Horse husbandry is the term covering the care of the horse. Medicine is the practice of diagnosing, treating, and preventing disease. The lines between the two are often blurred and in equine dentistry, this blurred line is polarizing the beliefs of horse people.

Before 1995 most veterinarians had received little training in equine dentistry. The schools did not consider it veterinary medicine even though most state veterinary practice acts described “practice” to include “dentistry.” However, this implied small animals, never horses specifically, because again, the vet schools were not teaching equine dentistry other than the surgery for a sinus infection. I remember one part of one lecture given in large animal medicine describing how to perform an oral exam using nothing but your hand. There was no “wet lab” where we were shown how to do this. There was nothing more mentioned about equine dentistry during any official curriculum in school or in any state licensing exam.

A funny story occurred in the mid 1990's when I was asked to give a demonstration to students and veterinarians at the annual veterinary conference given at Cornell. I had a live horse and asked all attendees to line up and I would have them perform an oral exam with their hand and no speculum. Only the women lined up and tried. The men leaned up against the wall and said they were not "crazy enough to put their hands inside a horse's mouth." It was funny then and we all laughed. But inside of me was a disappointment that these men were missing out on an important part of caring for a horse.

If the vet schools did not recognize the rasping off of enamel points (floating the teeth) as veterinary medicine, then by default, it was husbandry. If the veterinarians in a group responsible to review the practice laws didn't think it was the practice of veterinary medicine, then by default it was husbandry, even if the law said otherwise.

Doc T and Melissa were amazing. They are excellent teachers. They are so patient and encouraging. They never gave up on me. They wanted me to succeed.

I personally would never have felt comfortable enough to put a float in my horse's mouth without this practical experience. The (hands on training) days were an emotionally and physically tough journey but it was an important journey for me to go on. I am glad I did.

Amanda Rodriguez



WHAT WE OFFER

- **A unique, Rewarding, and Profitable Career With Horses.**
- **A way to use your love of horses and the skills you use every day to fill a growing need in the equine industry.**
- **A way to own a horse business with the freedom to schedule your own time.**
- **A way to step into a turn-key business opportunity based on a proven, successful business.**
- **A way to earn upwards of \$50,000/year and solidify your family's future!**
- **A way to replace your current income with horses while serving horse owners and their horses.**
- **A way to expand your existing veterinary or equine dentistry business by adding to your service offerings.**

The Laws Affecting Who Performs Equine Dentistry

Some practice acts have been amended to say that anything that alters the tissue of a horse is by definition veterinary medicine. This has been used to prove that removal of excess dental enamel is the act of veterinary medicine. This is because veterinarians believe that in rasping off the enamel, they are balancing or equilibrating the mouth of the horse. Further, they believe that floating affects the temporomandibular joints (TMJ or the jaw joint).

Whether they are correct or not, isn't it the same idea behind the adjusting of hooves through the rasping off of excess hoof material? Aren't farriers diagnosing and applying treatment by adjusting angles of hooves? Yet in many veterinary practice acts, farrier work is expressly excluded from the act of veterinary medicine. Is this correct, or is it an expression of veterinarians unwilling to do the hard work of rasping hooves? What would happen if farrier work was done only on sedated horses locked onto a tilt table and hoof material was rasped with power equipment? Would that then be considered veterinary medicine as it has become with dentistry?

In the hot climate of south Florida we have many horses that stop sweating. This is considered a disease of the horse. The treatment, among other things, includes shaving off the hair coat to prevent overheating. Should the hair clipping be considered a treatment and an act of veterinary medicine limited to the action only by veterinarians?

The horse chews 10,000 to 40,000 times a day. This action, along with the stropping of the tongue against the teeth, creates razor sharp enamel edges. Filing off these excess edges is the purpose of "floating" teeth. It is the basis for what is called equine dentistry. These edges occur in approximately 100 million horses, asses, and mules in the world and every one of them is affected by the pain they cause in some way. There are not enough veterinarians to address the teeth of every equid on the planet. It is time now to consider the floating of teeth an act of husbandry. In addition, tooth floaters, when properly trained, can be the front line of recognition of disease in the mouth allowing for more treatments by a veterinarian.



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What Happened To Horsemanship?

The laws of physics are against us when working with horses. They are about 5 times our size in weight. Even if you are an award winning bodybuilder, you are not stronger than a horse. This is especially true once they lift you off of the ground. They can hurt you or even kill you.

Only a century ago almost everyone used horses or they walked or rode in carriages. You couldn't be an officer in the military unless you could ride a horse. Horsemanship was a skill used every day to be effective with using horses. But today, drugs have supplanted horsemanship and the vet schools teach that. With more knowledge available to learn and little time to learn it, the schools don't have time to teach traditional ways to work with horses. It is only logical to automatically sedate every horse they work on.

But is this right for the horse? In an effort to do more with our horses, are we doing the best for them? I don't hesitate to use drugs when a horse asks for them. Some horses are intolerant of pain and require pain killers. Some have had negative experiences and require relief from their fear.

In the discussion of whether to drug a horse for dentistry or not, there is one argument that is often neglected yet it is the most important. What I find repeatedly in my practice is the conversation between me and the horse that would not occur if the horse was heavily sedated. Here is a great example.

I worked on a horse whose teeth were not all that sharp. However, this warmblood gelding had a very low tolerance for pain. The trainer said he had become difficult on his left side while being ridden and his teeth had been floated for the first time by me about 5 months ago.

When I performed my initial exam, he objected by backing around the stall and raising his head. This immediately told me that he hurt in the mouth, yet his teeth were not sharp at all. He objected more on the left side confirming the trainer's observation. When I started to float, he resisted by clamping his jaw shut, resisted entrance of the blade into his mouth, and raised his head high.

This is where most people would just drug him. However, he was obviously a kind horse and meant me no harm. So I worked slowly and earned his respect and trust. His mouth started to release from clenching once I had most of the lower arcades smoothed.

I was 50% done when he let me do my work with little resistance. In between floating, he would drop his head and gently touch my arm and back as he licked his lips and softened his eye. He still showed me his sensitivity for working in the back upper left area, but by moving slowly and methodically back to that area using the techniques developed over decades of floating, he understood that while the process may be uncomfortable, the results were worth it.

When I was done, I was able to go anywhere in the mouth with either my hand or my blade without any objection from the horse. I removed the halter and left the stall and the horse followed me. He then did a whole body shake which is a sign of great release, comfort, and acceptance. Total time from when I entered the stall to when I left was about 30 minutes.

The most important part of this story was that the owner watched the whole event unfold before her eyes. She saw his resistance on his left side. She saw him overcome his objections and start to work with me. She witnessed his relief as I removed the sharp points and relieved his pain. She was able to ride him immediately and texted me an hour later that I had solved his bit problems.

Drugs that heavily sedate makes floating easier, and would have made it easier mentally and physically to float this horse. But automatic sedation is to make it easier for the human and usually are not potent painkillers that are really needed for the horse. Taking my time and allowing for the horse to understand that I understood him, empowering him to be more

than he thought he could be, and respecting him as an individual living being made this floating possible without drugs - and a lot more rewarding for both of us.

The ability to float a drug free horse is so important for equine dentists to learn because many dentists are not veterinarians and don't have access to drugs or they live somewhere that has no access to drugs or vets. More importantly now is that horse owners are specifically looking for equine dentists that don't use automatic sedation. This is a niche that is needing to be filled everywhere from top level performance horses all the way to the working donkeys, mules, and horses in third world countries where no drugs exist.

Hello. My name is John Smith. I'm a student in Doctor Tucker's School Of Equine Dentistry.

I've worked with Standardbred race horses since I was 18 years old, over 40 years now. I'm a certified licensed trainer of Standardbred race horses in Canada and I'm currently working on some horses in our home in the Dominican Republic.

The teachings that Doctor Tucker has brought to this school are outstanding. Along with these teachings come numerous detailed and descriptive photos, as well as teaching videos and an online classroom allowing students to share experiences as well as being able to ask Doctor Tucker questions pertaining to equine dentistry.

All of this leads to learning to apply the "The Tucker Technique Of Equine Dentistry" to the horse. In my opinion this is a world class caliber school.

*What I am learning has brought my horsemanship skills to a whole new level through teachings such as 'The 10 Irrefutable Laws Of Horsemanship' as it pertains to equine dentistry. Creating a two way communication connection by **SEEKING FIRST TO UNDERSTAND.....AND THEN TO BE UNDERSTOOD.***

I am so glad I chose this school and I hope you will consider it as well.



Preserving Horsemanship May Not Be Enough

I am passionate about Horsemanship Dentistry™. I also believe that it is in the best interest of the horse. Unfortunately, most people are only thinking about themselves and horses have become inanimate objects, like recreational vehicles parked in the garage and pulled out for short periods of time, then parked for 22 hours or more.

It was only 100 years ago that every officer in the United States Army was required to know how to ride a horse. But with the invention of the automobile and the assembly line, there was a sudden loss of interest in horses and horsemanship in this country.

Most equine dentists today remind me of an automobile technician with a drop light working on a car with the hood popped open. In a similar way the horse is heavily sedated, its head suspended either from the ceiling or resting on a head support, and a bright light shines in their mouth. Very competent equine veterinarians with practices limited to chiropractic

medicine have now documented and reported to me well over 50 cases of horses with neck injuries from dentistry when the over-drugged horse collapsed while its head was suspended.

What is not clear to most unsuspecting horse owners is the presentation of unproven theories by these equine dentists. I have coined a new word - complexicating. The definition is when someone takes something simple and makes it more complicated than it really is. Many equine dentists today have complexicated dentistry in the horse. They do this because of a simple human need to become significant. Rather than becoming significant by doing the work necessary for others to recognize their efforts, they change the environment they work in to gain recognition. Like the story goes, you can build the tallest building in town by making a good foundation, use good materials, and working hard, or you can throw

If you could learn how to effectively remove the pain within the mouth of a horse, while not needing to automatically drug or immobilize the horse, and connect with every horse you meet within 30 seconds...

Would you?

If you could become successful in helping other horses around the world by learning this style of dentistry...

Would you?

If you could start a new career (or expand your present dentistry or veterinary career) with a proven way to address every point of every tooth in the mouth AND respond to this growing demand by horse owners to treat their horses with the respect and leadership true horsemanship offers...

Would you?

If you just wanted to be a better horse owner and an advocate for your horse...

Would you?

something up and tear down all the surrounding buildings. Either way works but one is certainly harder to do.

The bottom line is that the way equine dentistry is performed today is NOT in the best interest of the horse and NOT in the best interest of the horse owner. This statement will rile most equine dentists that have learned the profession in the last 15 years, but I challenge them to pursue alternative thoughts and theories. Keep an open mind and learn not to defend what you have been taught but to question everything including what I say. After all, as a veterinarian that graduated from a very respected veterinary college and a person who has practiced equine dentistry since 1983 on about 65,000 horses, maybe I have some valid thoughts to consider.

Ask yourself these questions. Why would someone like me, with unquestionable credentials and vast experience, not fall for what is being taught today in equine dentistry? Why do I still prefer the harder work of traditional, relationship building equine dentistry? After over 33 years, I still want to do what is in the best interest of the horse, not what is the easiest.

The answer is not that I am against power tools. In fact, I am glad more people have become aware of the importance of equine dentistry and the benefits for the horse. However, I don't think the style of equine dentistry performed today, without building a relationship and automatically using drugs, is completely in the best interest of the horse. Rather, it was developed to make it easier for the humans and for that reason, more horses are getting their teeth worked on. This is good.

There is a compromise, however, but it requires a system to be developed for those who don't think they can join their horsemanship skills with dentistry. Some people believe that you need strength, but the truth is you need technique. It is true that you will use muscles not used before. They will be sore and you will be able to do only one horse at first. If you think you are not strong enough or big enough, just take a look at Melissa, my partner in my practice and an instructor at the school. She is 5 foot 6 inches tall and 125 pounds and has worked effectively on more than 11,000 horses as of May 2016. There's nothing big or strong about her; however, she has horsemanship / leadership skills and was a quick learner of the techniques needed to become the most effective and efficient equine dentist I know.

We all will make excuses and give reasons for our inability to do something. This is human nature. Horsemanship Dentistry™ will appear beyond the reach of most people and some will state their reasons why they can't do it. But everyone who is free to move about a stall can do this. All it takes is a willingness to learn how to connect with a horse in 30 seconds, use that connection to perform the techniques, and enjoy the gratefulness almost every horse will show when you have relieved them of their pain.



Can Vets And Non-vets Get Along?

There are too many horses needing dental care and not enough veterinarians who have limited their practice to equine dentistry to do them all. A team of people dedicating themselves to the routine care of horse teeth needs to join with people who have invested themselves in education and have earned their veterinary degree. Only this combination will effectively cover the needs of all horses.

If you are a vet and are reading this, you may be thinking of learning Horsemanship Dentistry™ to offer this either by you for yourself or for your employer. If your state allows it, you can hire a non-veterinarian to supplement your practice offerings. This expands your practice without interfering with your commitments to your established clients.

I have worked side by side with a non-veterinarian since 2009 and we equally share the floating duties. More importantly, when we need a third hand, we help each other

eliminating the risk to the owner. Of course, I am there for anything beyond floating such as medicating or extractions.

If you are not a vet and you are legal, I still recommend that you build a strong working relationship with the vets who are working in your areas. You will need to refer horses to them regularly. In my practice, 7 in every 100 horses needs drugs. 1 in every 30 or so horses has a broken tooth or two. Older horses have end stage teeth ready to be extracted. Young horses have wolf teeth too painful to extract without drugs. You will need a veterinarian.

If you are an owner of a lot of horses looking to control cost by learning to work on your own horse's teeth, then you might want to learn Horsemanship Dentistry™. But for the same reasons you will need to keep a good working relationship with your vet. Because dentistry requires experience, it may be better to sponsor your vet or vet tech which will allow them to work not only on your horses, but others to gain the numbers needed to become really good. In turn, they would be able to repay you by working on your horses for a lower cost.

Remember that floating teeth is often the only time someone observes the mouth. Non-veterinarian equine dentists can check for any problems and refer that work to the veterinarian. Most busy and successful equine vets don't have time to float teeth, but they also will make time to perform an extraction of a broken tooth fragment. Or at least they will make the time to medicate the horse for pain then watch the non-vet dentist extract the fractured piece under their supervision.

For the horse's sake, it is very important that vets and non-vets work together in places where laws restrict the non-veterinarian from working. Those that do will have an effective practice. Those that do it using Horsemanship Dentistry™ will be more than effective. They will be loved by their clients and will have their days filled with work.

Horse owners are changing. They are looking for professionals who care about their horses as living, breathing beings with thoughts, feelings, and emotions. Veterinarians who realize this will see their practice grow with satisfied clients.



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What Do I Do Now? Begin With The End In Mind

We started The Horsemanship Dentistry School™ in 2014 and enrolled several horsemen and veterinarians. While they all loved what they learned and how we taught it, we were not as satisfied as they were. We saw some kinks and in the spring of 2016, we went back to the drawing board with what we now call the 2.0 version. While the material is the same, how we are presenting it is redone to help everyone become successful. We decided to start students with the end in mind.

Begin with the end in mind is a great way to start a career. The end for everyone in any career is to provide a service that is appreciated by those receiving the service. For this, a reward is given and depending on your goals, that reward can be different from someone else's goals. For most the goal is more money or just another more rewarding way to make money. For others it is replacing an income but gaining more time for the family. And for some it is all about passion and contributing to horses without a money reward.

We developed the school to address the needs of everyone interested in learning Horsemanship Dentistry beginning with the end in mind. It is built with units, modules and systems that are geared to help you learn and become successful for that end.

In 2 steps, you can discover equine dentistry in a way that fits your needs as a horse owner, horse enthusiast, or a horse professional.



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Step 1 ~ Find your exact need to learn about equine dentistry

Time and money are precious commodities today with all people and especially with people who have or work with horses. Beginning with the end in mind, we believe that horse people interested in learning about our style of equine dentistry must have a **NEED** to invest their time and money that most likely falls into one of five categories. Find that need in the left side of this table then read what solution we have that solves that need.

YOUR NEED	OUR SOLUTION
You are a horse owner who just wants to learn the essentials, but not become an equine dentist.	THE ESSENTIALS OF EQUINE DENTISTRY (Module 1)
You want to learn and maintain a high standard of equine dentistry through a training and support system.	THE CERTIFICATION BUNDLE (modules 1, 2, 3, 4, 5, 6 & 7)
You want to offer Horsemanship Dentistry™ for free to non-profits or work in underserved areas.	THE GRADUATE BUNDLE (modules 1, 2, 3, 4, 5 & 6)
You will never be able to come to Florida for hands on training.	THE COURSEWORK BUNDLE (modules 1, 2, 3, 4 & 5)
You want to learn equine dentistry for any reason but you have a strict budget.	THE 7 INDIVIDUAL MODULES AND PAYMENT PROGRAMS

Step 2 - Our solutions for your reason to learn about equine dentistry

The school is made up of 7 Course Modules each with units that make up the material. The modules can be bundled or purchased individually.

- Module 1 - The Essentials of Equine Dentistry (perfect for ALL horse owners)
- Module 2 - Anatomy and Terminology
- Module 3 - Basic and Advanced Fundamentals
- Module 4 - Horsemanship and Equine Dentistry
- Module 5 - The Process, Equipment, Basic and Advanced Techniques
- Module 6 - Hands On Training
- Module 7 - Certification in Horsemanship Dentistry™
- Certification Bundle - Modules 1 through 7 yielding a Certified Graduate
- Graduate Bundle - Modules 1 through 6 yielding a Graduate
- Coursework Bundle - Modules 1 through 5 yielding a very educated horseman



The Individual Modules

Module 1 - The Essentials of Equine Dentistry

The decision to jump into a career taught online for some people is scary because it involves personal change and money. This short course let's you get a feel for how the school works and more importantly, what the school is about without a large investment of time and money. It also develops a better understanding of equine dentistry for all horse owners.

It comes with a 30 day money back satisfaction guarantee and the small cost can be deducted from the school enrollment fee. The material in this course is part of the syllabus for all enrolled students, so if you just want a taste of how this school works, sign up for this short course today. But if you are ready to start the school, it will be included.

This one course is so important to every horse owner for deepening their understanding of one of the most overlooked parts of the horse. Longevity of the teeth, comfort in chewing, connection with the bit are all good reasons to understand how a horse perceives pain in his mouth.

The Essentials of Equine Dentistry

- Introduction to The Essentials of Equine Dentistry™
- The reasons for learning Horsemanship Dentistry™
- The specialized hypsodont teeth of horses
- The reasons for dentistry in horses
- Dentistry as part of the training process
- The different processes of dentistry in horses
- The various theories in equine dentistry
- Signs for corrective dentistry in horses
- Aging the horse
- Nutrition as related to the teeth in horses
- What is needed today in equine dentistry

The Essentials Of Equine Dentistry helps ALL horse owners get clarity of the basic dental needs of horses - no matter where you live and no matter what sport or lifestyle they lead.

“If the horse is chewing, their teeth need doing” ~ Doc T

Go to HorsemanshipDentistrySchool.com to learn more and enroll in this valuable module.

Module 2 - Anatomy and Terminology

Modules 2 through 5 are the coursework taken online and are necessary to learn and understand before the hands on training that comes afterwards. These 4 modules are included in the Coursework Bundle.

201 Anatomy

- Introduction
- Anatomy basics
- Anatomy of the head
- Anatomy of the mouth
- Anatomy of the temporomandibular joint (TMJ)
- Anatomy of the tongue
- Anatomy of the teeth

202 Terminology

- Points
- The swale
- Transverse ridges
- Hooks
- Wave mouth
- Delayed eruption
- Over and under bite
- Parrot and sow mouth
- Malodors
- Chips and fractures of teeth
- Flabby cheeks
- Nooks and crannies

Module 3 - Fundamentals

301 Basic Fundamentals

- Young horse teeth
- Older horses dentistry
- Basic equine nutrition
- Aging the horse by teeth
- Mastication in horses
- Teeth and sinuses in the horse
- Eruption, not growth
- The purpose of equine dentistry
- When to start floating teeth
- How often should horses be floated
- The threshold of pain
- The importance of the tongue

302 Advanced Fundamentals

- Gum disease
- Extractions
- Swellings and lumps of the head of the horse
- Tooth abscess and sinus infections
- Tooth decay
- Temporomandibular joints
- Chewing problems not related to teeth
- Temporohyoid osteoarthropathy
- Developmental dental disorders
- When not to float the teeth
- Theories of modern equine dentistry

Module 4 - Horsemanship and Equine Dentistry

401 - Applying Horsemanship to Equine Dentistry

- Introduction to horsemanship
- The advantages of using horsemanship in equine dentistry
- The application of The Ten Irrefutable Laws Of Horsemanship to equine dentistry
- Law 1 - A horse can hurt you and even kill you
- Law 2 - The horse that will kill you is your own.
- Law 3 - When doing anything with a horse, always use a halter and lead rope - stay connected
- Law 4 - Always place yourself between the horse and the exit
- Law 5 - Become the leader
- Law 6 - To be the leader of horses you need to know the personalities of horses
- Law 7 - Seek first to understand...
- Law 8 - ...then to be understood
- Law 9 - The law of energy
- Law 10 - A horse is a horse



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Module 5 - The Process, Equipment, Techniques

501 The Process

- The process of equine dentistry
- Safety
- Applying horsemanship to equine dentistry
- The approach
- The oral palpation
- Handling the easy horse
- Handling the difficult horse
- When to medicate and with what

502 Techniques and Equipment

- The equipment

- Pitch, Yaw, and Roll
- The techniques and when to use them

503 Advanced Techniques

- Extracting wolf teeth
- Extracting caps and cap remnants in horses
- Extracting cheek tooth fragments in horses
- Extracting end stage teeth
- Reducing hooks
- The results and reactions
- Final exam

Module 6 - Hands On Training

Students that have completed the coursework (Modules 2, 3, 4, 5) and passed the final exam will then come to Palm City, Florida and spend 5 days at The Equine Practice, Inc as outlined below to become a Graduate of The Horsemanship Dentistry School.

Thank you very much...your confidence is contagious...i am doing my best and I'm sure I'm not doing 100% yet but I'm giving it my all...i have seen the feedback from the horses...the hanging heads and licking lips...the quivering noise and is amazing to feel so helpful...I know that I still need to develop my personal technique but i feel very confident that i am doing the best...I keep checking until i feel like I have gotten the burrs and razor edges off...and with each horse i feel a little more confident and like I'm really making a difference for the horse.

Jennifer Longwell

Hands on training can be included in the Graduate and Certification bundles or can be purchased separately after completion of the coursework. All travel costs are the responsibility of the student.

Each training session is available the first full week of every month and is listed in the calendar on the school site after logging in. Students should schedule their 5 day hands on training as soon as they think they will have completed the coursework and pass the final exam.

The purpose of the hands on training is for an instructor to give the student experience so bad habits don't develop and confidence is rapidly gained. The goal is to teach you what the end result in the horse's mouth should feel like and gain confidence in your ability to perform Horsemanship Dentistry™

Module 7 - Certification in Horsemanship Dentistry™

Horsemanship Dentistry™ is based on 3 things: integrity, horsemanship, and dentistry skills in that order.

The purpose of certification is to ensure that a minimum level of competency has been achieved by the graduate in all of these three areas. The benefits of becoming certified in Horsemanship Dentistry™ are listed on the website.

Certification cost can be included in the Certification bundle or can be purchased anytime after the hands on training as an individual module.

Re-certification is required annually. There are 4 levels of certification based on a verified system of counting such as our iPad record keeping software:

- Level 1 - Starting from the certification date less than 1000 floats
- Level 2 - between 1000 and 5000 floats
- Level 3 - between 5000 and 10,000 floats
- Level 4 - over 10,000 floats



The Module Bundles

The Certification Bundle

The Certification Bundle combines all the modules including the coursework, hands on training and certification exam for students interested in:

- Learning Horsemanship Dentistry™ through the comprehensive online program.
- Developing correct dentistry techniques and effective leadership skills with horses with hands on training.
- Testing their skills against a standard set by all the instructors at the school to become certified that they have met these standards.

The enrolled student is purchasing all of the online training coursework, 5 days of hands on training (excluding travel and living expenses), and 1 day of certification testing (excluding travel and living expenses). These parts will be available whenever the student is ready and available for them. The 3 sections do not expire after purchase.



A Graduate may purchase a subscription to The Graduate Partner Program at any time or may purchase the software or client retention system individually at any time.

A Certified graduate may purchase a subscription to any Partner Program at any time or may purchase any of the add on items individually at any time.

The Graduate Bundle

The Graduate Bundle combines Modules 1 through 6 which includes the coursework and hands on training for:

- Learning Horsemanship Dentistry™ through the comprehensive online program.
- Developing correct dentistry techniques and effective leadership skills with horses with hands on training.

The enrolled student is purchasing all of the online training coursework and 5 days of hands on training (excluding travel and living expenses). These parts will be available whenever the student is ready and available for them. The 6 modules do not expire after purchase.

A Graduate may purchase a subscription to The Graduate Partner Program at any time or may purchase the software or client retention system individually at any time.

Module 7 can be purchased at a later date.

The Coursework Bundle

The Coursework Bundle combines Modules 1 through 5 which includes the coursework and is a for students interested in:

- Learning Horsemanship Dentistry™ through the comprehensive online program.

The enrolled student is purchasing all of the online training coursework. This will be available whenever the student is ready and available for it and does not expire after purchase.

This program gives enough information for someone wanting to learn about Horsemanship Dentistry in detail but is unable to come to Florida for hands on training. However, if after completing this program you decide to move forward, then the hands on training and the certification can be purchased as individual modules.

The Success Systems

After graduating from the school, some will need some help both in developing their skills or in running their new business. There are 3 post graduate systems developed to ensure the success of the graduates.

1) Basic Business Success System

- Client / patient records and retention software

2) Business Plus Success System

- Client / patient records and retention software
- Dentistry support and coaching

3) Advanced Business Success System

- Client / patient records and retention software
- Dentistry support and coaching
- Advanced business tools to piggyback onto the single effort of making YOU successful and making Horsemanship Dentistry™ a household word.

The included items of each group are listed in the following chart

The Business Success Systems Chart

Included Items	Advanced Business	Business Plus	Basic Business
Availability only to.....	Certified Graduates	Certified Graduates	All Graduates
iPad Record Keeping Software	X	X	X
Client Retention System Software	X	X	X
Annual Continuing Education Meeting	X	X	
Annual Re-certification	X	X	
Monthly Personal Coaching / Video Analysis	X	X	
Quarterly Webinar	X	X	
HorsemanshipDentistry.com/Your Name	X		
<u>YourName@HorsemanshipDentistry.com</u>	X		
Personal contact form on your website page	X		
We do the SEO and content updates on the site	X		
We do the marketing driving people to the site	X		
100 Minutes/month Call Center & Toll Free #	X		
1000 Business Cards Personalized	X		
100 Evergreen Newsletters	X		
100 Horsemanship Dentistry Oval Stickers	X		
HD Embroidered: 3 shirts, 1 jacket, 1 down vest	X		
On Site Coaching and Clinics	Available Add-on	Available Add-on	



NOW WHAT???

We really want you to become successful in Horsemanship Dentistry and we have found that in any school, if the graduate is just funneled through the coursework and left alone, their success rate is less than expected. But a student starting with the end in mind will become focused and successful.

Horsemanship Dentistry™ is a skill that takes years of practice to learn and requires you to always be a student. This system of learning equine dentistry is developed to provide you with personal support from the instructors as well as provide you with material to make achieving your goal easier allowing you to concentrate on the growth of your skills. It will give you all of what you want at this time based on your needs.

Equine dentistry is not as easy as it looks, but it's not that hard once learned and practiced. However a lot of people won't know what to do next. Well don't worry. I have a plan....

Step one you have already done it by getting this booklet and reading it.

Step two is to enroll in the short course called ***“The Essentials of Equine Dentistry.”*** Visit HorsemanshipDentistrySchool.com and discover all that we offer to horse owners, vets, equine dentists, and ALL horse professionals looking to learn more about horsemanship and its use in equine dentistry.

Time to get to work and become the best horseman and equine dentist on the planet.

*Thank you,
Doc T and the team at...*

The Horsemanship Dentistry School™

HorsemanshipDentistrySchool.com

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